

General Press Release

## **Vanguard Digital Printing Systems Taps National / AZON to Expand Distribution Throughout the United States**

ATLANTA, GA – September 25, 2017 - Vanguard Digital Printing, a manufacturer of wide format UV & dye-sublimation printers, is excited to announce that a National Dealership agreement has been established with National / AZON based in Troy MI. Vanguard Digital is thrilled to include National / AZON's proven sales and service expertise to accelerate an already unprecedented success in the marketplace.

"Vanguard Digital Printing Systems is excited to have National / AZON as a national dealer. This partnership will provide the best service and support for our clients across the United States. Their outstanding reputation in the industry and professional staff will shorten the path to success that Vanguard is paving." – Jim Case | Founding Partner and COO of Vanguard Digital Printing Systems

"With the recent announcement of the Vanguard VK300D being named as SGIA Product of the Year (UV Flatbed \$100k to \$200) for the second straight year, Vanguard Digital has proven its market leading technology. Combined with AZON's imbedded national sales and technical service teams we are excited to be working with Vanguard Digital to explode their market share" Says Rich Gigl, Vice President of National / AZON.

### **Technology and Performance lead the way for Vanguard**

Vanguard Digital's large format UV digital flatbed printers combine impressive technology features with industry leading value, quality and outstanding performance to satisfy the most demanding print environments. Vanguard digital presses offer a custom configurable and scalable carriage design that allows users to add print heads as production and / or capability demands grow. Vanguard includes as standard a series of leading edge technology features including LED curing lamps, dual static suppression systems, auto media-height detection, air assisted pin registration, a unique ink pressurization system all with whisper quiet operation. See the Vanguard Digital Product of the year in action at the upcoming SGIA Expo in New Orleans, booth number 1967.

### **About Vanguard Digital Printing Systems**

**VAN•GUARD** /van•gärd/ (noun): "A group of people leading the way in new developments and ideas" is what we have always believed in. Now we are making that definition even more of a reality.

Vanguard manufactures dye sublimation as well as the award-winning line of UV flatbed printers (SGIA 2016 and 2017 product of the year, flatbed \$100K to \$200K) with industry leading features and two different upgradeable printer platforms, your success with Vanguard Digital Printing Systems will be quickly realized.

### **About National / AZON**

National / AZON Equipment is a leading distributor of hardware and software products, with a special focus on the reprographic, graphic arts & sign making markets. Sales and distribution facilities across North America allow National / AZON Equipment to continuously expand and innovate to meet the ever-changing needs of large format



# VANGUARD

DIGITAL PRINTING SYSTEMS

printing and scanning professionals. With an intense focus on customer satisfaction, National / AZON has gained a nationwide presence in the marketplace and will continue to provide products and services that enable success and profitability to all our valued customers.

For more information, visit VDPS on the web at <http://vanguarddigital.com>, or connect with us on social media:

*Facebook:* <https://www.facebook.com/vanguarddigital>

*Twitter:* <https://twitter.com/vanguarddps> (@vanguarddps)

*LinkedIn:* <https://www.linkedin.com/company/vanguard-digital-printing-systems>

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